

Kang Yong Electric Public Company Limited

The Purchase and Sale Transactions
and

Review Report of Certified Public Accountant

For the year ended 31 March 2022

Review Report of Certified Public Accountant

To the Board of Directors of Kang Yong Electric Public Company Limited

I have been appointed as auditor of Kang Yong Electric Public Company Limited for the year ended 31 March 2022. In my examination, I have reviewed the purchase and sale transactions between the Company and Mitsubishi Electric Kang Yong Watana Company Limited, its related company, for the year then ended which included the following:

1. For the year ended 31 March 2022, Kang Yong Electric Public Company Limited sold goods and rendered services to Mitsubishi Electric Kang Yong Watana Company Limited (attachments 1 and 2), which is based on sales prices policy.
2. Expenses between Kang Yong Electric Public Company Limited and Mitsubishi Electric Kang Yong Watana Company Limited for the year ended 31 March 2022 which were in accordance with the Company's details are detailed in attachment 3.
3. A committee was appointed by the Board of Directors of Kang Yong Electric Public Company Limited on 15 October 1993 to determine selling prices of products and this committee has performed their duty since that date.

(Sophit Prompol)
Certified Public Accountant
Registration number 10042

KPMG Phoomchai Audit Ltd.
Bangkok
19 May 2022

Kang Yong Electric Public Company Limited

Attachment 1

Revenue from sale of goods and rendering of services

For the year ended 31 March 2022

	Total	Domestic				Oversea
		Mitsubishi Electric Kang Yong Watana Company Limited			Other companies	
		Total	Finished goods	Spareparts		
(in thousand Baht)						
Revenue from sale of goods and rendering of services	7,897,890	3,084,819	3,050,405	34,414	7,199	4,805,872
Cost of sale of goods and rendering of services						
Standard cost	6,292,493	2,540,437	2,519,809	20,628	3,975	3,748,081
Others	767,219	342,188	343,432	(1,244)	211	424,820
Total cost of sale of goods and rendering of services	7,059,712	2,882,625	2,863,241	19,384	4,186	4,172,901
Gross profit	838,178	202,194	187,164	15,030	3,013	632,971
Gross profit margin to standard cost (%)	13	8	7	73	76	17
Gross profit margin to total cost of sales (%)	12	7	7	78	72	15

Kang Yong Electric Public Company Limited*Attachment 2***Sales and services to Mitsubishi Electric Kang Yong Watana Company Limited****For the year ended 31 March 2022**

	Total	Refrigerator	Water Pump	Electric Fan	Spareparts
Sales proportion (%)	100	39	38	22	1
			<i>(in thousand Baht)</i>		
Revenue from sale of goods and rendering of services	3,084,819	1,198,275	1,174,184	677,946	34,414
Cost of sale of goods and rendering of services					
Standard cost	2,540,437	1,163,515	786,986	569,308	20,628
Others	342,188	146,043	128,001	69,388	(1,244)
Total cost of sale of goods and rendering of services	2,882,625	1,309,558	914,987	638,696	19,384
Gross profit	202,194	(111,283)	259,197	39,250	15,030
Gross profit margin to standard cost (%)	8	(10)	33	7	73
Gross profit margin to total cost of sales (%)	7	(8)	28	6	78

Kang Yong Electric Public Company Limited

Attachment 3

Expenses with Mitsubishi Electric Kang Yong Watana Company Limited

For the year ended 31 March 2022

(in thousand Baht)

Promotional expense	5,733
After sales service expense	<u>62</u>
Total expenses	<u><u>5,795</u></u>